Captive/Program Sale – Strategic Exit Solution

SRS
Strategic Risk Solutions

A streamlined, value-maximizing pathway to full divestiture

Why Consider a Captive or Program Sale?

A sale provides a clean, immediate exit, transferring ownership, operations, and all liabilities to a qualified buyer—unlocking economic value and eliminating long-term tail risk. Compared to runoffs, sales deliver faster capital release, reduced operational burden, and improved financial certainty.

Maximum Value Realization

- Monetizes capital, infrastructure, licenses, and future earnings.
- Provides potential for market premium through competitive buyer processes.

Immediate Capital Release

- Delivers sale proceeds at closing.
- Supports reinvestment into core business priorities.

Operational Relief

- Transfers governance, reporting, regulatory, actuarial, and financial responsibilities to buyer.
- Frees internal resources across finance, claims, actuarial, compliance, and board governance.

Clean Risk Transfer

- Shifts all liabilities and uncertainty to the acquiring organization.
- Reduces long-tail reputational and financial exposure.

Preferred by Regulators & Stakeholders

- Offers clear, orderly transition to a vetted owner.
- Avoids prolonged visibility of legacy issues.

Why SRS?

The partner of choice for successful captive sales

- **Deep Captive Expertise** – World's largest independent captive manager with proven, repeatable execution.
- **Regulatory Trust** – Decades-long relationships across all major domiciles.
- **Technical Strength** – Integrated actuarial, underwriting, accounting, and compliance teams.
- **Transaction Experience** – Operational proficiency combined with M&A capability for smoother execution.
- **Objective, Independent Advisors** – No conflicts; only aligned with client outcomes.

SRS Captive Sale Services

End-to-End Expertise from Strategy through to Closing

1 Pre-Sale Readiness & Strategic Assessment

- Perform independent review of financial, operational, and regulatory posture.
- Identify remediation needs and optimization opportunities.
- Evaluate capital, reserve, investment, and governance.
- Recommend exit strategy, timeline, and communication plan.
- **Deliverables**: Readiness report, gap analysis, corrective action plan, sale positioning.

2 Data Room Creation & Management

- Build, organize, and maintain a secure virtual data room.
- Validate all documentation across finance, actuarial, regulatory, legal, and operations.
- Maintain updates as buyer Q&A evolves.
- **Deliverables:** Complete data room, tailored document index, controlled access, and audit trail.

3 Due Diligence Support

- Manage Q&A and coordinate with all internal/external stakeholders.
- Prepare actuarial, financial, and operational analyses.
- Ensure consistent messaging across all buyer-facing materials.
- **Deliverables**: Curated diligence responses, supporting analyses, buyer-facing presentations.

4 Regulatory Engagement & Approval Management

- Conduct early consultation with regulators.
- Prepare and submit all regulatory filings.
- Coordinate responses and approval milestones.
- **Deliverables**: Regulatory packages, communication plan, milestone and timeline tracking.

5 Transaction Management & Closing Support

- Support valuation discussions.
- Advise on buyer selection, deal structuring, and SPA review.
- Coordinate closing activities and transition-planning.
- Offer post transaction support (optional).
- **Deliverables**: Negotiation materials, issue tracker, closing package, transition roadmap.